



Galileo Business Consulting

MANAGEMENT CONSULTING

INTERNATIONAL MARKETS

Presentation

January 11, 2023

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Vision

Galileo Business Consulting strategic vision is to promote the internationalization of Italian corporations and promote the attraction of foreign direct investments in Italy

INTERNATIONALIZATION

FOREIGN DIRECT INVESTMENTS

Mission

Our Mission is to assist our Clients as a unique contact point for the internationalization of their operations and the attraction of investments in Italy in collaboration with the Ministry of Foreign Affairs, Ministry of Economic Development and Italian Institutions

UNIQUE CONTACT POINT

INVESTMENTS

ITALIAN INSTITUTIONS

Objectives

Our strategic objective is to serve the needs of our Clients through multi-annual strategic service agreements with the best Qualitative approach. Our specific goal is to increase the Value of Clients operations through an international network of qualified Galileo Business Partners ready to serve you locally

MULTI-ANNUAL AGREEMENTS

VALUE ORIENTED

INTERNATIONALLY LOCAL



Specialization

Taylor-made business services with particular attention to corporate strategy, objectives, value chain, time and budget requirements: Strategy, Accounting, Legal and EU Institutions

TAYLOR-MADE

VALUE CHAIN

TIME & BUDGET

Market Analysis

We clearly identify products and services to export, define a strategic geographical area for the growth of corporate revenues and identify resources possessed by the company to successfully reach strategic corporate objectives. We fully discover internal strengths and weaknesses and external opportunities and threats through an analytical approach

PRODUCTS

GEOGRAPHY

MARKETS

OPPORTUNITIES

STRENGTHS



International Missions

Galileo Business Consulting offers a highly qualitative approach to its Clients to strategically manage relationships internationally and clearly identified specific local business partners with proven experience to create continuous assistance to the internationalization process

MARKET

INSTITUTIONS

LOCAL GOVERNMENT

PARTNERS

CONTINUOUS SUPPORT



Public Affairs

Galileo Business Consulting has a consolidated institutional experience Italian Institutions and Agencies for a precise identification of local partners and decision makers. Proper institutional communication is essential for the establishment of production lines and support of Clients' long-term projects

PUBLIC AFFAIRS

GOVERNMENT

DECISION MAKERS

LONG-TERM PROJECTS



Merger & Acquisition

Internationalization is often synonymous with commercial partnerships, joint-ventures, merger and acquisition opportunities. Galileo BC offers qualitative services to assist your corporate needs through dedicated business partners

JOINT-VENTURES

PARTNERSHIP

MERGER & ACQUISITION

FINANCE

We serve corporate needs in facilitating communication and presenting project specifications to a network of international banks and agencies such as SACE, SIMEST, FINEST. We can help our customers by facilitating institutional communications and project assistance even with international facilities such as World Bank and EBRD

FINANCIAL NETWORK

SACE

SIMEST

EBRD

WORLD BANK



Sectors

Galileo Business Consulting is specialized in the sectors of Energy, Mechanics, Industrial Automation, Mechatronics and Industry 4.0. We also propose dedicated solutions to corporations operating in the Construction and Agri-food sectors

ENERGY

MECHANICS FIELD

INDUSTRIAL AUTOMATION

CONSTRUCTION

AGRIBUSINESS



Green Responsibility

Galileo Business Consulting recognizes Society and Environment as strategic Stakeholders.
We strive to become a «Paperless Company»

SOCIETY

ENVIRONMENT

BUSINESS CULTURE

Ccontacts

Please contact our offices to gather more information on our Services, the network of Galileo Business Partners and fix an appointment with our representatives

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